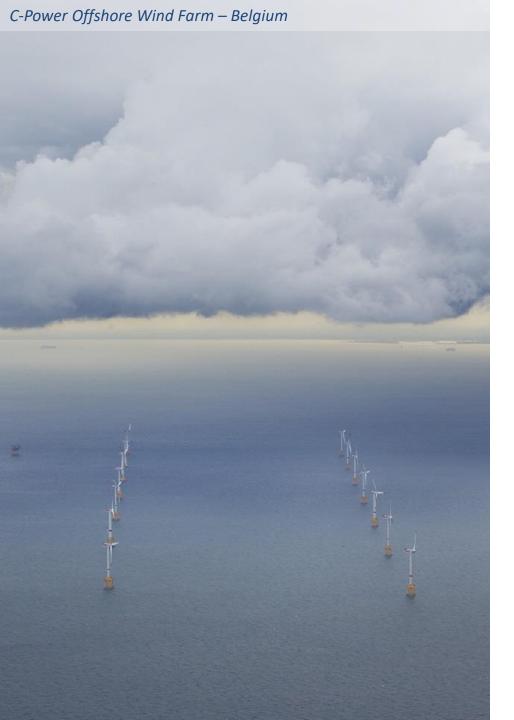
Introduction to Marguerite



April 2023







Overview

Portfolio

Team

Marguerite



An experienced fund manager backed by strong institutions

- **Established in 2010** with offices in **Luxembourg** and **Paris**, Marguerite is a Pan-European fund manager investing in greenfield and brownfield expansion infrastructure
- Team of 24 investment professionals dedicated to business development, origination, transaction execution and asset management of portfolio companies
- **Independently owned by its partners** and managing four investment funds

Funds under management

Active

Fully Invested

Growing funds under management

Strong track record

Investments executed

as of 30/03/23

EUR 2.1+ bn



Marguerite III

- First close in 2022
- Successor fund of Marguerite II with 100% re-up and new private investors
- EUR 695m committed, EUR 1bn target
- 2 investments in 2 countries

Marguerite I

- Closed in 2010
- Long term equity fund targeting primarily greenfield infrastructure in **EU 28**
- EUR 710m commitments, fully invested
- 17 investments in 11 countries

Marguerite Pantheon

- Closed in 2017
- 258m commitments
- Vehicle owned by Pantheon Ventures funds
- Acquired a portfolio of 5 investments from Marguerite I, which continue to be managed by Marguerite

Marguerite II

- Closed in 2017
- Marguerite l's successor
- EUR 745m commitments, fully invested
- 18 investments in 6 EU countries and an EUaccession country

Geographically diverse

Investments in

Key Figures

European countries



Aggregate EV

EUR 14+bn



International team

Composed of

nationalities ...



Mandate of Marguerite III



Build a diversified portfolio with balanced allocation of capital between sectors and countries

Target Investment Cycle

- Primary focus on greenfield projects at different stages of development and brownfield projects with substantial capital expenditure requirements
- Similar investment focus as its predecessors Marguerite I and II
- Marguerite continues to be in strong alignment with European policy objectives of fighting climate change, sustainability, circular economy and digitalization

Target Sectors



Transport

- Rail
- Seaports
- Rolling stocks

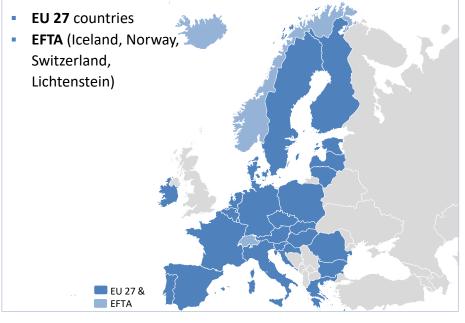
- Urban transport, parkings
- Intermodal hubs
- E-mobility



Energy Infrastructure

- Electricity distribution
- Interconnectors
- Carbon capture & storage
- Hydrogen transmission
- Energy Efficiency (renovation, heating, smart meters)

Target Countries



Renewables

- Offshore & Onshore Wind
- Solar
- Geothermal
- Biomass, biogas, hydro
- Electricity storage
- Renewable gas
- Hydrogen
- **Emerging technologies**



Telecom

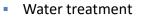
- Fiber-To-The-Home networks Submarine cables
- Backbone infrastructure
- Datacenters

- Satellites



Waste & Water

- Recycling
- Water distribution
- Wastewater collection





Investment Strategy of Marguerite III



Deploy capital in partnership with industrials, project developers, or financial investors

Flexible Investment Criteria

- · Greenfield projects from development stage through construction
- · Companies or portfolios of assets with significant capex requirements
- No immediate cash yield requirements
- Equity or, if relevant, quasi-equity (mezzanine, sub debt, etc.)
- Equity ticket range of EUR 50-100m+

Creative
Skillset and
Wide
Network

- Pathfinder investor (first mover in offshore wind and broadband)
- Deep deal structuring / debt raising experience and capabilities
- Strong **relationships** with key stakeholders, including industrial partners, project developers, advisers, financial institutions, co-investors, public authorities and regulatory bodies

Pragmatic Governance Approach

- Flexible on shareholding requirement (majority or minority share)
- Proactive role post investment (board representation)
- · Clean path to exit

All levels of the value chain

- Single projects
- Existing infrastructure with significant refurbishment or development capex
- Developer portfolio
- Existing infrastructure company with growth strategy

ESG Evaluation Strategy



Marguerite ensures ESG criteria integration throughout the life of its investments

- Screening of investment based on Marguerie's and investors' exclusion and eligibility criteria
- Identification of key risks and preselection of **ESG focus points**

Preliminary Investment Assessment

Investment Assessment

- Confirmation of ESG focus points
- ESG due dillience and assessment of alignment with EU taxonomy
- Identification and evaluation of the contribution of investments to the UN SDGs

- Follow up on ESG focus points, through continuous monitoring and improvement of the investment's ESG performance
- Quarterly reporting of ESG in a standardized template to investors

Asset management

Exit

 Assessment and communication of the investment's sustainability performance for exit

ESG Performance of Marguerite's Investments



Our investments have made key contributions to the SDGs

CORE AND DIRECT CONTRIBUTIONS 6 CLEAN WATER AND SANITATION 7 AFFORDABLE AND CLEAN ENERGY 9 INDUSTRY, INNOVATION 11 SUSTAINABLE CITIES AND COMMUNITIES 12 RESPONSIBLE CONSUMPTION AND PRODUCTION AND PRODUCTION AND PRODUCTION AND PRODUCTION CONTRIBUTED 13 CLIMATE ACTION

SECONDARY



The indicators and case illustrations in this section are not comprehensive over our portfolio, but rather aim to give concrete examples of

the actions taken and their results, as well as aiming to demonstrate Marguerite's integrated contributions since inception

Energy access

1.2 **GW**

Digital

infrastructure

1.7 million

Households and business

Connected to 88,000 k fibre

optic network

6,200 km

of transatlantic data cable to

connect Europe to South

installed renewable energy capacity, producing electricity for 1.1 million European households

4,051 GWh

planned annual renewable electricity production avoiding I MtCO₂e/y of greenhouse gas emissions

558,000

clients with access to natural gas facilitated by 9,000 km of distribution network

Transport

37 million

passengers expected to transit through our I5 airports in 2025, after recovering from the covid 19 pandemic

366 km

of essential roads, with average traffic of 72 thousand vehicles per day anticipated in 2025

America with 100 Tbps
connectivity and
<60ms latency

Data centres covering 22,300 m2

19

Energy efficiency

>1 million

planned energy-efficient lighting points, powered at 70% by renewable electricity

2.8 million km

travelled by freight trains annually, avoiding 158 ktCO₂e in emissions compared to road transport





Overview

Portfolio

Team

Portfolio Overview – Marguerite

Digital access

Optic fiber /

submarine

Data centers

cables

Essential transportation

Rail freight

Airports

Roads

Offshore

services

E-mobility

 $\langle \gamma_{t} \rangle$

services

Since 2010, we have primarily targeted investments contributing to:

Public

Biogas

Butendiek (Divested) - 288 MW offshore wind farm

N17 / N18 Motorway (Divested) - 57 km availability motorway

Alsace FTTH (Divested) - Fiber network, 370k connections

Grand Est FTTH (Divested) - Fiber network, 1m connections

Haute Garonne FTTH (Divested) - Fiber network, 280k connections

C-Power - 326 MW offshore wind farm

Toul (Divested) - 115 MWp solar PV project Massangis (Divested) - 56 MWp solar PV project

Keon - Integrated biogas and biomethane platform

ZE Energy - Solar + battery storage IPP

Jifmar - Offshore services provider

Nexun - Solar development platform

lightening

Gas networks

District heating

Climate change mitigation, energy security and energy

efficiency

Offshore wind

Onshore

Solar PV

GERMANY

IRELAND

FRANCE

PORTUGAL

Waste-to-energy

wind **Biomass**



Marguerite



Wattif - Electric vehicle charging point operator

Heat (Divested)- 42 MW onshore wind farm

Celsius (Divested) - 46.8 MW onshore wind farm

Conapto - Colocation data centres

Latvijas Gāze - Gas distribution and trading

Conexus Baltic Grid (Divested) - Gas transport and storage

Aeolus Wind Farm - Portfolio of 104 MW of onshore

Poznań EfW (Divested) - 210 kt/year Waste to Energy



Zagreb Airport - New terminal at Zagreb Airport



Beo Čista Energija (BČE) Belgrade - 340 kt/year Waste to **Energy plant**

ROMANIA

Chirnogeni Wind Farm (Divested) - 80 MW onshore wind farm

Superstrada Pedemontana Veneta - 163 km motorway in the Veneto Region

City Green Light (CGL) - Public lighting and energy

Marbles (formerly Irideos - including 4 follow-on investments) - National infrastructure-based

telecommunication operator







POLAND





















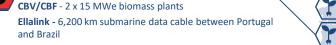




GTS - Intermodal rail freight operator







SPAIN

OPDE (Divested) - 150 MWp solar PV projects Curtis Teixeiro - 49.9 MWe biomass plant

A-1 - Autovía del Arlanzón - 146 km shadow toll motorway

Rebi - Biomass-fired district heating network



Investments (1/9)



C-Power



Inv. Date	December 2011
mv. Date	perellipel 2011



326 MW Offshore Wind project off Belgium's coast, largest project financed offshore wind farm project in Europe.



Status In operation

Partners



Toul Rosières & Massangis



Inv. Date Dec 2011 / May 2012



115 MW and 56 MW Photovoltaic projects in France.



Acquisition of 72 MW in total, combining three 12 MW tranches in each of the projects, from EDF EN

Status Divested in Aug. 2019

Partners



Autovía del Arlanzón



Inv. Date July 2012



"Santo Tomé del Puerto – Burgos" section of the dual-carriageway A-1 Motorway (146 km), part of the TEN-T network, connecting Madrid to North of Spain.

Deal Description Acquisition of a 45% stake in the Project Company from Sacyr

In operation

Status

Partners



Aeolus



Inv. Date October 2012

Investment Description

Fully operational 50 MW onshore wind farm (Tychowo), and 54 MW wind farm (Kukinia) in Poland.

Deal Description

Acquisition of a 50% stake in both assets from Austrian developer RP Global

Status

In operation





Investments (2/9)

Marguerite

Chirnogeni



Inv. Date November 2012

Investment Description

80 MW wind farm in South-East Romania, close to the Black Sea.

Acquisition of a 50% stake Deal from developer EP Global Description Energy

Status Divested in Dec. 2019

Partners



Butendiek



February 2013 Inv. Date

Investment Description 288 MW offshore wind farm to be built 32km west of the island Sylt off coast of Germany.

Deal Description Acquisition of a 22.5% stake in the project company from wpd

Divested in Feb. 2023 **Status**

Partners



Poznań EfW



April 2013 Inv. Date

Investment Description Energy from waste plant in Poznań, Poland processing 210,000 tons of municipal waste per year (PPP).

Deal Description

50/50 Joint Venture with **SUEZ**

Status

Divested in Sept. 2021

Partners





ProjectFinance Partnerships Deals of the Year

Zagreb Airport



Inv. Date

December 2013

Investment Description

New passenger terminal at the Zagreb Airport in Croatia with capacity of 5 million passengers p.a. and ancillary airside and landside infrastructure.

Deal **Description** Acquisition of a 20.77% stake in the Project Company

Status

In operation











Investments (3/9)



N17 / N18 motorway



Inv	Date	Anril	201/



53.2 km of dualcarriageway motorway on the western Irish coast, plus 4.2 km of a nonmotorway by-pass to the west of the town of Tuam.

Deal Acquisition of a 50% stake in the Project Company Description

Divested in Aug. 2020 **Status**

Partners



Latvijas Gāze



January 2016 Inv. Date



Gas company in Latvia distribution and supply.



Acquisition of a 29% stake in the company



In operation





Partners

Conexus Baltic Grid



January 2016 Inv. Date



Gas company in Latvia transmission and storage. Significant CAPEX program to improve security of supply in the region. Spun-off from Latvijas Gāze in 2017.

Deal

Acquisition of a 29% stake Description in the company

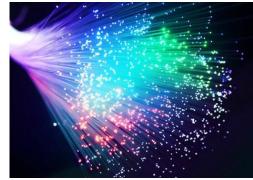
Status

Divested in Apr. 2020





Alsace FTTH



April 2016 Inv. Date

Investment Description

New high speed FTTH network to be rolled-out in non-dense areas of the Alsace region in France, covering c. 370k households and companies.

Deal Description

Acquisition of a 37% stake in the Project Company

Status

Divested in Dec. 2021









Investments (4/9)



CBV/CBF



Inv. Date June 2017

Investment Description

Two twin greenfield biomass plants of 15MWe capacity located in Viseu and Fundão in North Portugal.

Deal Description

Acquisition of a 90% stake in the Project Company from the developers

Status In operation

Partners



Celsius



Inv. Date June 2017

Investment Description 46.8 MW ready-to-build onshore wind farm in Southern Sweden developed by Element Power (EP) and Kraftö Vind.

Deal Description

Acquisition of a 100% stake in the Project Company

Status

Divested in Jan. 2023

rtners



Grand Est FTTH



Inv. Date August 2017

Investment Description

New high speed FTTH network to be rolled-out in non-dense areas in the Grand Est region in France, covering over 1m households and companies.

Deal Description

Acquisition of a 22% stake in the project company

Status

Divested in Dec. 2021

Partners





Marbles – formerly IRIDEOS



Inv. Date July 2017

Investment Description

Creation of a national infrastructure-based telecommunication operator

Deal Description

Acquisition of a 5% equity stake in Marbles, vehicle owning 100% of Retelit and 98% of IRIDEOS

Status

In operation





Investments (5/9)



Pedemontana Veneta



Inv. Date November 2017

Investment Description

95 km greenfield toll road (163 km including access roads) to connect the A4 to the A27 motorway in the Veneto Region, in the north east of Italy

Deal Description Subordinated debt investment

Status

Under construction COD expected in 2023

Partners





Fraport Greece



Inv. Date December 2017

Investment **Description**

40 year concession of 14 regional airports organized in two clusters Capital works programme (2017 to 2020) to increase capacity and achieve higher service levels

Deal Description Acquisition of a 10% stake in the Project Company

Status

In operation

Partners



European Airport deal of the year

City Green Light



May 2018 Inv. Date

Investment Description Energy service company acting as provider of public lighting services for municipalities, including the installation of energy efficient lighting technologies.

Deal Description Acquisition of a 39% stake in City Green Light

Status

In operation

Partners



Haute Garonne FTTH



Inv. Date

July 2018

Investment Description New high speed FTTH network to be rolled-out in non-dense areas in the Haute Garonne department in France, covering c. 280k households and companies.

Deal Description Acquisition of a 25% stake in the project company

Status

Divested in Dec. 2021







Investments (6/9)

Marguerite

Curtis Biomass



Inv. Date July 2018

Investment Description Greenfield biomass plant of 49.9MWe capacity located in Curtis-Teixeiro, Galicia, in North-Western Spain.

Deal Description

Subordinated debt investment

Status

In operation

Partners

greenalia

Heat



Inv. Date

September 2018

Investment Description

42 MW ready-to-build onshore wind farm in Northern Sweden developed by OX2.

Deal Description

Acquisition of a 100% stake in the Project Company

Status

Divested in Jan. 2023

Partners

0)(2)

Belgrade EfW



Inv. Date

ate October 2018

Investment Description Waste management and resource recovery project in Belgrade including an energy-from-waste plant processing 340kt of waste p.a. and rehabilitation of the existing landfill.

Deal Description

Acquisition of a 20% stake in the Project Company

Status

In construction COD expected mid-2023

Partners



EllaLink



Inv. Date

December 2018

Investment Description 6,200 km submarine cable offering 54 Tbps of direct data connectivity between Portugal (Sines), Madeira, Cape Verde and Brazil (Fortaleza).

Deal Description

Acquisition of a 87% stake in the Project Company

Status

In operation







Investments (7/9)



OPDE Medea & Gaxa **GTS Conapto** March 2019 Inv. Date July 2021 Inv. Date December 2019 Inv. Date June 2021 Inv. Date Three ready-to-build solar Independent provider PV plants with a total Leading company in the of data centre solutions Construction and intermodal freight capacity of 150 MWp offering colocation, Investment operation of natural gas Investment Investment Investment located in Merida transport sector in Italy, **Description** Description distribution networks in Description Description connectivity, cloud (Extremadura), Cadiz and with a strong focus on the Sardinia services and sale and Alcalá de Guadaíra rail cargo business leaseback in Sweden (Andalucia) in Spain. Acquisition of a 80% stake Acquisition of a 48.15% Deal Deal Deal Acquisition of a 25% stake Deal Acquisition of a 98% from OPDEnergy in the stake in Medea and Gaxa, Description in the Company **Description** Description Description stake in the Company **Project Companies** Italgas will retain 51.85% Partly operational (fully In operation In operation **Status** Divested in March 2021 Status Status **Status** operational in 2023/24) **GTS** Founders, Gitalgas opdenergy **Partners** Management **Partners Partners** RAIL management CONAPTO

Investments (8/9)



ZE Energy Jifmar Keon Rebi January 2022 April 2022 Inv. Date November 2021 Inv. Date Inv. Date Inv. Date June 2022 French integrated French integrated Leading integrated marine independent power Construction and platform covering EPC, and engineering solutions operation of a biomassproducer that develops, Investment Investment Investment Investment O&M and IPP activities in provider operating a fleet **Description** builds and operates Description Description **Description** fired district heating the biogas and of 45 vessels network In Cuenca (Spain) hybrid solar-plus-storage biomethane market headquartered in France power plants EUR 30m ticket in EUR Acquisition of 100% stake Acquisition of a 82.1% Deal Deal Deal Acquisition of 65% stake Deal 40m capital increase of from Rebi in the Project stake in the Company in the Company **Description** Description Description Description the Company Company Projects in development, In operation In operation **Status** Status **Status Status** In construction pre and post COD Management, other Founders, management Founders, management shareholders **Partners Partners Partners Partners** KEON zeenergy

Investments (9/9)



Wattif



lnv.	Date	December 2022

Investment Description

Norwegian company developing, owning and operating slow electric vehicle charging points in public venues

Deal
Description

EUR 50m commitment to acquire a 66.7% stake in the company

Status

Projects in development, pre and post COD

Partners

Founders, management



Nexun



Inv. Date January 2023

Investment Description

Pure-play solar PV development platform, expected to develop and operate projects across several European countries

Deal Description

Acquisition of 100% of the platform's shares

Status

In operation

Partners

Platform led by a senior management team from an experienced developer





Overview

Portfolio

Team

PARTNERS



Managing Partners & Investment Committee Members



Nicolás Merigó | Marguerite experience: 13 years CEO & Managing Partner

- 30+ years experience in Private Equity, M&A and Asset Management
- Former Head Partner of Santander Infrastructure Capital
- Previously, Deputy Manager of BCH's Industrial Group Division, responsible for investing, managing and divesting €9bn industrial portfolio
- €9bn industrial portfolio

 Prior Member of the Management Committee and Corporate Development Manager of AUNA Telecoms Group





David Harrison | *Marguerite experience: 13 years* CFO & Managing Partner

- 30+ years experience in Financial Services and Buy-side Investments
- Former Executive Director at Macquarie Capital Funds Europe
- Previously, CEO of the Macquarie Infrastructure Development Fund
- Over 10 experience acquiring, managing and divesting infrastructure investments on behalf of Macquarie Managed Funds with an EV in excess of USD 25bn



William Pierson | *Marguerite experience: 13 years* Managing Partner

- 30+ years experience in Project Finance, M&A, Fund and Asset Management
- Former Global Head of Project Finance at Royal Dutch Shell
- Previously, Partner at Santander Infrastructure and Director at Credit Suisse and Société Générale

 Over 10 experience as Principal Investor in Greenfield Projects, involved in raising over USD 5bn of Equity and over USD 15bn of Limited Recourse Debt



Michael Dedieu | *Marguerite experience: 13 years* Managing Partner

- 25+ years experience in Project Finance and Equity Investments
- Previously at Fluor Corporation as Head of Infrastructure Business Development Europe and worldwide PPP.
- Prior experience as VP in Project Finance at Credit Lyonnais
- Closed over €4bn of Infrastructure Projects in Europe as sponsor and investor

Partners



Pilar Gómez | Partner & Head of ESG

Marguerite experience: 13 years

20+ years in Greenfield/Brownfield PPPs, project finance, principal and asset management in Europe and Latin America



Guillaume Rivron | Partner

Marguerite experience: 13

years

20+ years across the energy value chain, including project finance for Greenfield power and consulting



Adrian Pawelec | Partner & Head of Legal

Marguerite experience: 13 years

20+ years as transactional lawyer in project finance and infrastructure projects



INVESTMENT TEAM





Bruno Erbel | Managing Director *Marguerite experience: 12 years*

20+ years in sourcing, bidding and developing infrastructure projects in Continental Europe, and project finance



Fabio Siragusa | Managing Director *Marguerite experience: 13 years*

15+ years in financing, consulting and buy-side, European greenfield/brownfield infrastructure



Jakub Nalazek | Investment Director Marguerite experience: 12 years

18+ years in planning, economics and financing of transport and renewables projects in Europe



Sébastien Verspan | Investment Director

Marquerite experience: 8 years

10+ years buy-side & advisory experience in European energy, renewables & telecom sectors



Yani Drider | Investment Director *Marguerite experience: 8 years*

8+ years buy-side experience in transport, energy and telecom sectors in Europe



Lorenzo Mosca | Vice President *Marguerite experience: 6 years*

6+ years buy-side experience in renewables, energy efficiency and transport sectors



Mattia Borello | Associate

Marguerite experience: 5 years

6+ years buy-side & M&A experience in European energy, renewables & telecom sectors



Julie Joubert | Associate

Marquerite experience: 2 years

3+ years buy-side and debt advisory experience in renewables, telecom and e-mobility sectors



Roshni Ohri | Analyst *Marquerite experience: 1 year*

2+ years of buy-side & advisory experience in European energy, renewables & telecom sectors

PORTFOLIO MANAGEMENT, LEGAL, RISK & COMPLIANCE





Laurianne Delaunay | Asset Management Director *Marguerite experience: 5 years* **19+** years in Funds' management sector



Christophe Bonnat | Portfolio Director
Marguerite experience: 4 years
20+ years in bidding, managing and investing in infrastructure projects in Europe, Asia and North America.



Guillaume de Villenaut, ACIS | Company Secretary

Marguerite experience: 12 years

20+ years in governance, corporate structuring and company domiciliation services



Magdalena Skawinska | Legal Analyst Marguerite experience: >1 year 4+ years in M&A, project finance and legal analysis.



Gilles Fossé | Risk & Compliance Director

Marguerite experience: 4 years

20+ years in AIFs administration and governance incl. finance, operations and legal



Monika Grabiec | Risk & Compliance AnalystMarguerite experience: 3 years5+ years in corporate governance and fund administration services



Pierrick Barbe | Risk & Compliance Analyst

Marguerite experience: <1 year

4+ years in banking, UCITS and AIF funds

NON-EXECUTIVE IC MEMBERS & SENIOR ADVISERS



Senior Advisers: Non-executive Investment Committee Members



Dipesh Shah OBE

Non-executive IC Member

- Chairman and CEO of multiple organisations over past 30 years, involved in Energy transition, Infrastructure, Utilities, Financial Services and Property
- Former CEO of UK Atomic Energy Authority and Senior Executive of BP including CEO of renewables and of largest pipeline infrastructure in North Sea, and Global Head of Acquisitions & Divestments
- Widely experienced in M&A, greenfield development, in Europe and Internationally



Gianfilippo Mancini

Non-executive IC Member

- CEO Sorgenia, leading energy company in Italy
- 7 years in top management positions at Enel
- +25 years experience in greenfield project development and utilities management

Senio<u>r Advisers</u>



Mattias Schriewer

Biogas

- 17 years experience in the biogas sector, with specific focus on project development and technical management
- Coordinated technical and biological design, as well as consulting services for over 400 anaerobic digestion systems across Europe and the world
- Founder of Schriewer Biogas Consulting in 2010, which assists with the design and commissioning of biogas plants.



Raphaël Schoentgen

Hydrogen

- Over 20 years in Energy. Founder and CEO of Hydrogen Advisors, and Founder & Partner at Hydrogen Capital Partners
- Former Elected President of Hydrogen Europe and Chairman of Fuel Cell and Hydrogen Joint Undertaking
- Former Member of the Executive Committee and CTO ENGIE, and prior to this President ENGIE China
- Former adviser EU and international affairs to French Minister in charge of energy, telecommunications and industry



Luca Scano

Digital / Italy

- 18 years experience in the telecom sector, with specific focus on General Management, M&A and financial restructuring
- From 2009 to 2016 General Manager of Tiscali SpA, one of the most prominent Telecommunication operators in the Italian market. From 2005 to 2007 CEO of Tiscali Netherlands. From 2000 to 2005 in charge of M&A and Investor Relations at Tiscali, managing over 30 cross borders M&A deals for a total consideration in excess of €6bn



Łukasz Dziekoński

CEE region

- 10 years experience in the banking sector, with specific focus on projects in the energy, transport and environment sectors
- Previously a member of the Management Board of Marguerite I
- Director at Polska Kasa Oszczędności Bank Polski SA (PKO BP) from 2008 to 2017, coordinating the infrastructure and energy financing activities. Served as the member of different supervisory boards in the energy and banking sector

Disclaimer and Contact Information





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